The Ultimate GUIDE

Free Small Business Marketing in the digital era

JO LYNN DEAL, APR

97 FREE TOOLS TO MARKET YOUR BUSINESS LIKE AN EXPERT

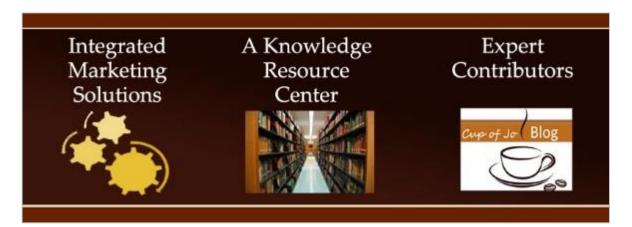
Marketing Videos Virtual Online Communities Contests & Competitions Online Training Programs Email Campaigns Webinars Presentations Content Promotions Social Media Branding Special Events Newsletters Customer Relations Blogs Podcasts Image Creation Project Mgmt

An e-book offered by myMarketing Cafe

myMarketing Café is an online resource center for entrepreneurs, small business owners and non-profit organizations.

The coffeehouse-themed café hosts an in-depth library of marketing resources to help business owners engage with each other and the communities they serve. Visit the café to find resources for small business marketing with effective and integrated use of employee development, content, SEO, SEM, social media platforms, and business blogging.

myMarketing Café offers all the marketing resources you need in one cool place.



Contents © 2014



ABOUT THE AUTHOR

Jo Lynn Deal is the founder of myMarketing Café, a small business online resource center, entrepreneur community, and professional marketing blog. The café team is dedicated to helping small business owners reach their business goals and experience business growth. Cited as an outstanding business leader by *The Business Journal*, Jo Lynn uses her leadership experience to help corporations build partnerships and greater collaboration with their customers.

Jo Lynn's strategies include discovering the product marketing fit and leveraging big data to improve the customer experience. She is an Integrated Marketing Communications strategist and a contributor to some of the industry's largest publications including PR News, Social Media Today, and Project Eve.



Connect with her at:

Twitter.com/JoLynnDeal Linkedin.com/in/JoLynnDeal Plus.Google.com/+JoLynnDeal mymarketingcafe.com



THE ULTIMATE GUIDE: FREE SMALL BUSINESS MARKETING IN THE DIGITAL ERA

TABLE OF CONTENTS

INTRODUCTION TO MARKETING RESOURCE	•	5		
SECTION I: GETTING STARTED .				6
START WITH A MARKETING PLAN				7
LAUNCH A WEBSITE .				8
SECTION II: CREATE EPIC VISUAL CONTENT	•			9
ONLINE VIDEOS .				10
ANIMATED ONLINE VIDEOS .				11
IMAGES AND PHOTO COLLAGES.				12
INFOGRAPHICS				17
SCREEN CAPTURING SOFTWARE				18
MOVIECLIPS				18
SLIDESHOWS & PRESENTATIONS				19
CONTESTS & COMPETITIONS .				20
ONLINE MEETINGS, WEBINARS & PODCAST	S .			21
REVENUE GENERATING ONLINE TRAININGS				22
SPECIAL EVENT PLANNING: REGISTRATION				22
SPECIAL EVENT PLANNING: INVITATIONS				23
SPECIAL EVENT MARKETING .				23
SURVEYS				25
BUSINESS BLOGGING .				26
SECTION III: CURATING CONTENT				27
CONTENT CURATION TOOLS .	•	•		28
SECTION IV: MARKETING MANAGEMENT T	OOLS			31
CONTENT MANAGEMENT TOOLS	•	•		32
CUSTOMER RELATIONSHIP MANAGEMENT	TOOLS			33
SOCIAL MEDIA - MOST POPULAR CHANNEL	S .			33
CONTENT PROMOTIONS .	•	•		34
EMAIL MARKETING .	•	•		35
NEWSLETTERS .	•	•		36
COMMUNITY-BUILDING TOOLS .	•	•		36
SOCIAL MEDIA MANAGEMENT TOOLS	•	•		37
SOCIAL MEDIA INTEGRATION TOOLS	•	•		40
PROJECT/TEAM MANAGEMENT TOOLS	•	•		43
COMPETITIVE BENCHMARKING & RESEARC	н.	•		44
SECTION V: SMALL BUSINESS MARKETING	PLAN	•		45
SMALL BUSINESS MARKETING PLAN TEMPL	ATE	•		46



FREE

MARKETING RESOURCES FOR SMALL BUSINESSES

"This eBook compiles the best-of-the-best FREE small business marketing tools and offers several creative ways to use each tool." There are nearly 28 million small businesses in the United States alone, and it's estimated that 22 million of these businesses are solopreneurs. One person is pretty much doing it all. At myMarketing Café, we strive to take the burden from one of the roles: the company marketer. We've created our online resource center to teach small business owners about integrated small business marketing. But, it's not just a center, it's a community. Our community is made up of male and female

entrepreneurs, who welcome new connections, and all of us have one focused goal: to GROW our small business. Learn more about joining our thriving community <u>here</u>.

The myMarketing team is comprised of many expert contributors. Content comes from seasoned marketing professionals who share their expertise with the myMarketing Café community. Content also comes from small business owners, just like you, who share their challenges and the strategies they followed to overcome the challenge. Over the past several months, our contributors have been identifying resources to help small business owners with their marketing initiatives. But, not just any resources, FREE resources.



SECTION I GETTING STARTED

WHETHER YOUR BUSINESS IS JUST AT THE IDEA PHASE AND YOU HAVEN'T EVEN OPENED THE DOORS YET, OR YOU'VE BEEN IN BUSINESS FOR YEARS...



THIS BOOK WILL BUILD A MARKETING TOOLBOX PACKED WITH THE RESOURCES AND PROGRAMS YOU NEED TO REACH YOUR AUDIENCE AND GROW YOUR BUSINESS.

AND EVERY TOOL IS **FREE** TO USE!

